



# Sustainment: Keeping Our Fleets Flying

**SIKORSKY**  
A LOCKHEED MARTIN COMPANY





# Objectives

- Managing International Sustainment Operations
- How OEMs Work to Better Sustain Their Products
- Preparing for the Future of Work





# Good Practices: Sustainment





# Shifting Customer Beliefs

## Lockheed Martin's Sustainment Success System™

- High reliability
- Predictive health
- High velocity supply chain
- Condition-based maintenance

## Platform Performance

- Improved availability & reliability
- Reduced cost
- Reduced downtime due to maintenance
- Reduced downtime due to supply availability

## Key Outcomes

- Delivers operational relevance
- Provides near real-time metrics
- Reduces variability
- Scales as fleet size grows



# How do you maintain the world's most advanced fighter jet?





# How do you maintain the world's most iconic helicopter?

By the numbers:

- Locations: 30+ countries
- Aircraft 4,000+





# How do you maintain and sustain the world's next revolutionary helicopter?



By the numbers:

- Operational availability: >90%
- Down selected by Army



# The Sikorsky Advantage

- 24/7/365 Support
- World Class Customer Care Center
- Fleet Management Center
- Parts positioned around the globe for 24 hour response
- On site support with Field Support Representatives
- Dedicated Customer Service Teams

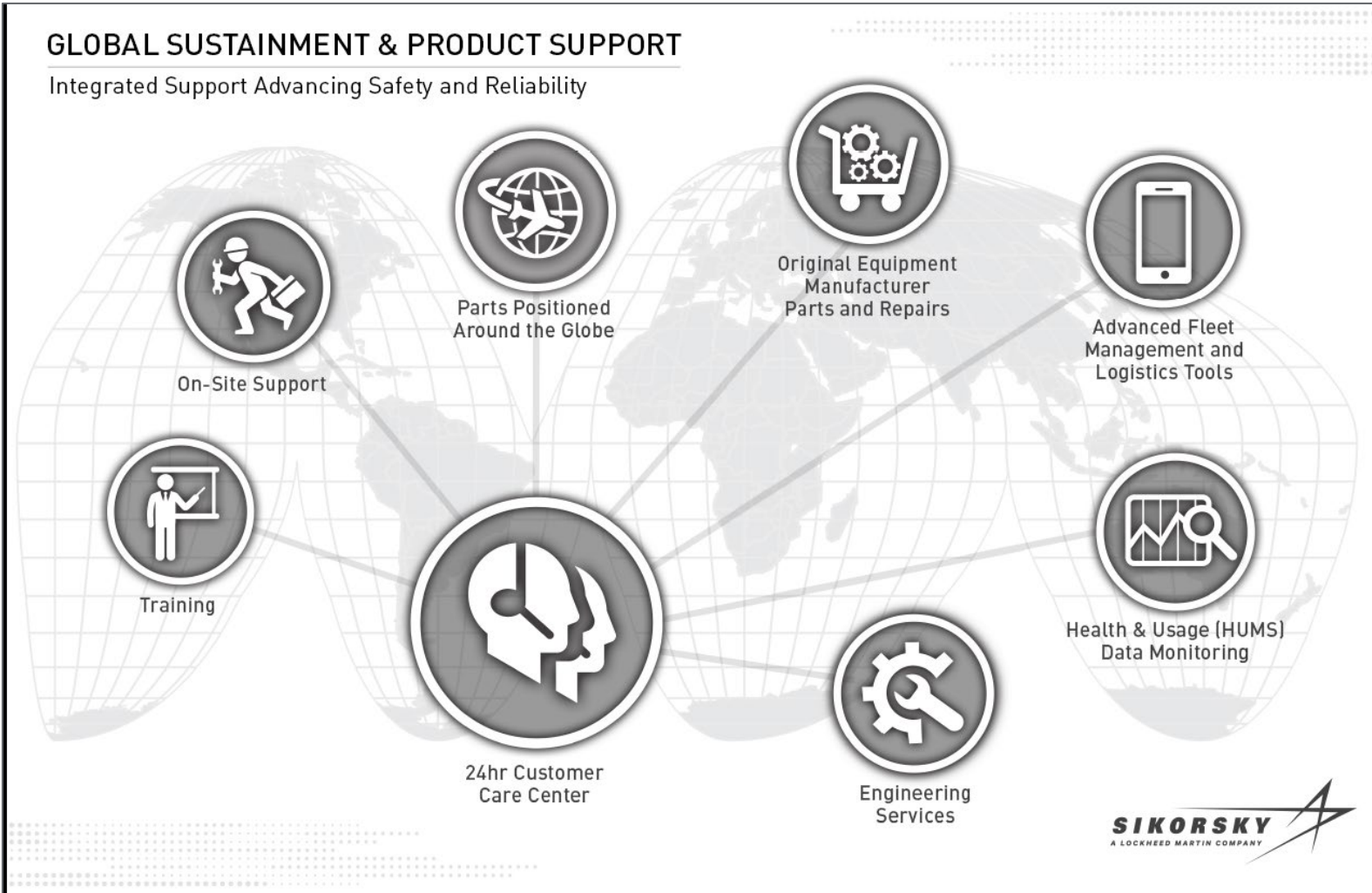


Our Customers Can





# Integrated Support



Lower Costs and  
Increased Availability



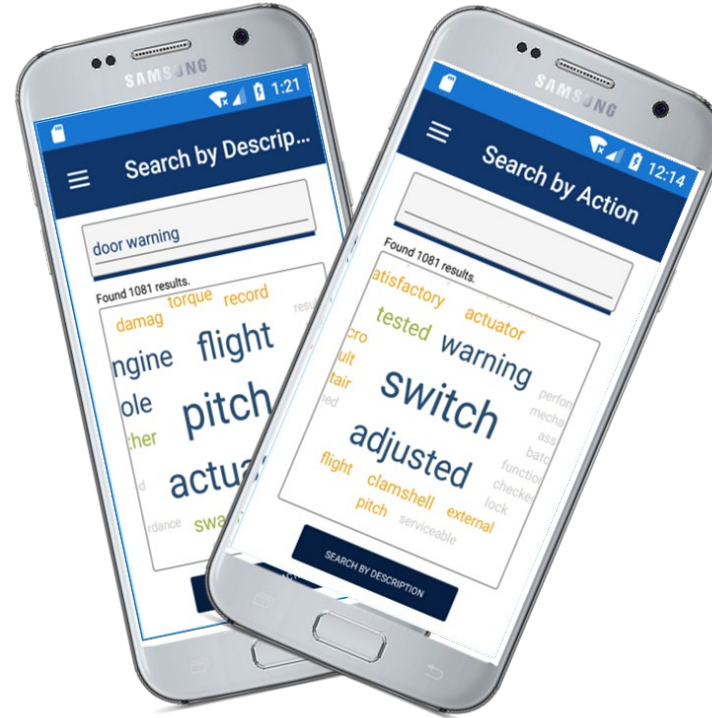
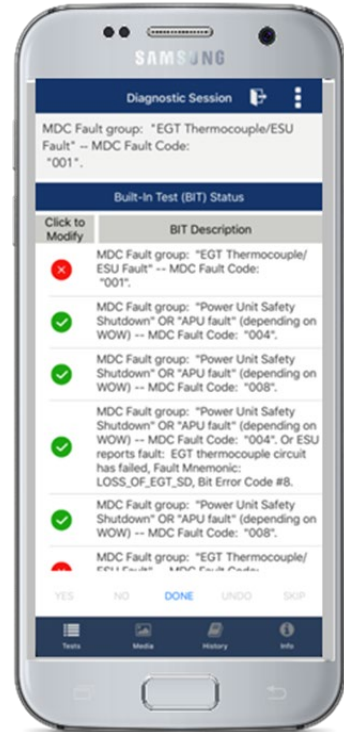


# Mobile Applications – Prepping For The Future



## Platform agnostic applications:

- Mobile work cards
- Mobile advanced diagnostics
- Mobile part locator
- Mobile fault knowledgebase





# Our Focus

Apply Sikorsky's innovation in sustainment technologies to meet our customers' challenges

Improve availability & reduce costs for our customers by transforming data into actionable information

Focused teamwork to drive actions that make a difference for our customer



*We Pioneer Flight Solutions That Bring People Home Everywhere...E*





