



HELICOPTERS

2038... Is it far away?

Sola Conference 2018

Regis Magnac

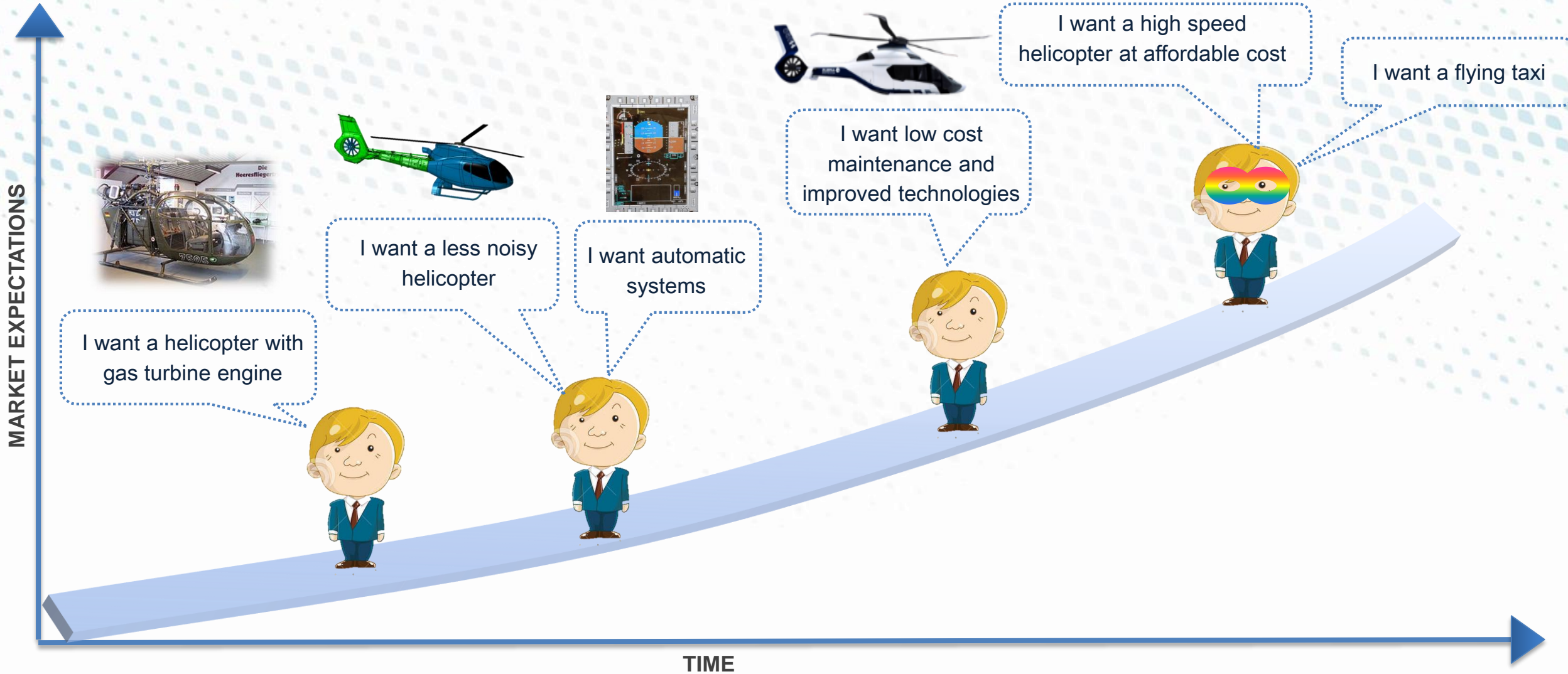
Vice President Head of Customer Operations

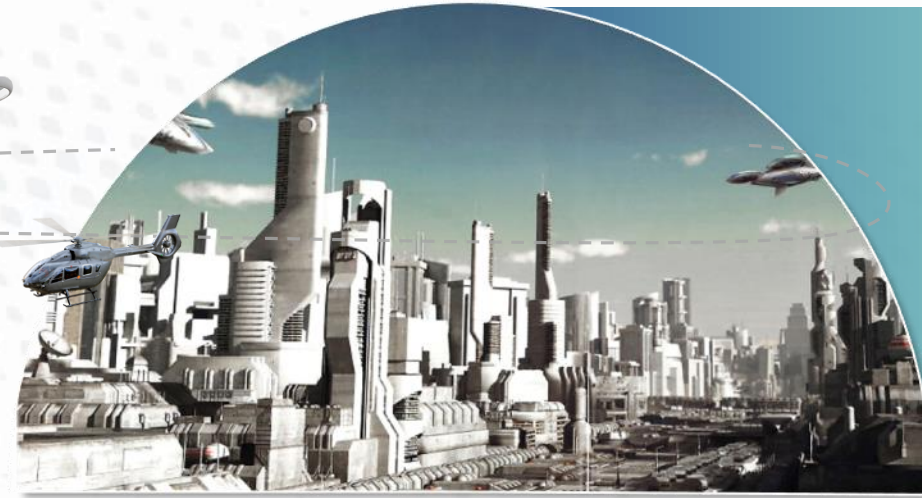
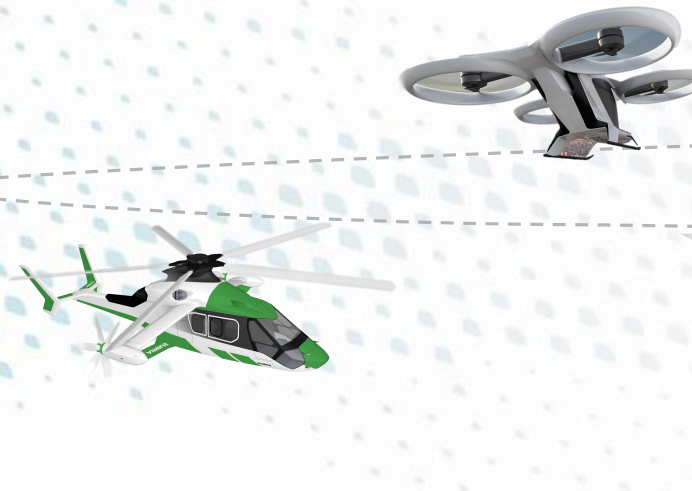
Sept. 17, 2018, Stavanger

AIRBUS

Evolution of Market expectations

Airbus Helicopters Proprietary Information





**Disruptive
Innovations
Shaping the future
of urban air
mobility**

**Incremental
improvements
on the current
fleet**



HELICOPTERS Welcome to our future

- Mobility solutions for megacities
- New business models & opportunities
- High-speed helicopter
- Protection & autonomy

PROTECTION VSR700

The VSR700 is an unmanned reconnaissance helicopter developed according to the most stringent naval requirements

What if... we could be protected anywhere, anytime?

- Deployed from any ship greater than 1,000 tonnes
- A versatile and affordable platform
- Maximum take-off mass around 700 kg
- A balance between performance, operational flexibility, reliability and

NOISE & ENVIRONMENT Bluecopter



What if... we could reduce our environmental impact?

- Reduction in sound emissions 10 EPNDB under ICAO limits
- Reduction of fuel consumption 10%
- Reduction in CO2 emissions in OEI mode 40 to 50%
- Reduction of power required 15%

What if... we could save more lives?

- Reduced vibration by unloading of main rotor at high speed thanks to wing
- Increased customer comfort

MOBILITY CityAirbus

Customers use an app to book a seat on a CityAirbus, proceed to the nearest helipad, and climb aboard to be whisked away to their destination



What if... we could travel more easily within megacities?

The shared economy principle would make journeys in the CityAirbus affordable

- Up to 4 passengers will share the aircraft.
- A flight would cost nearly the equivalent of a normal taxi ride for each passenger, but would be faster, more environmentally sustainable and exciting
- Low emissions
- Low acoustic footprint
- Multicopter architecture
- Electric vertical take-off and landing air vehicle

SPEED CleanSky2

Ensure full operational compatibility with VIP/Exec, SAR & EMS missions

- MORE LIVES SAVED: Time to target reduced
- More surface covered in the "golden hour" timeframe
- Shorter time on board for a given

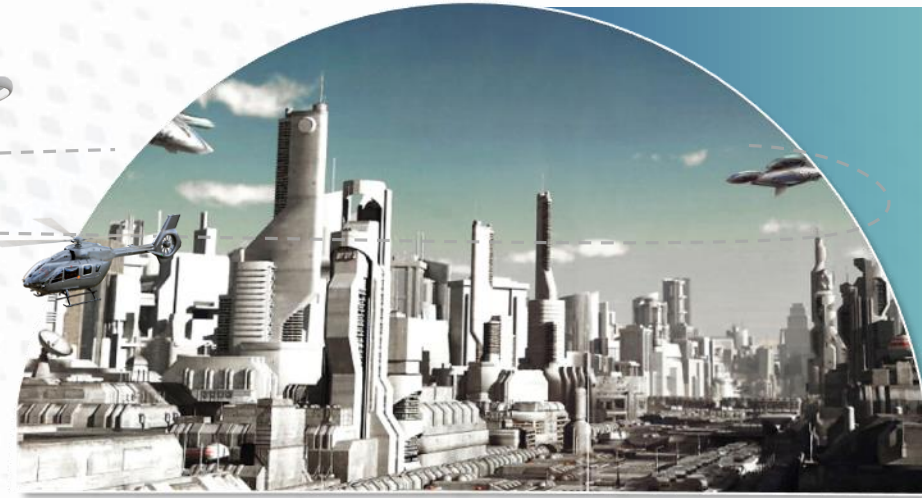
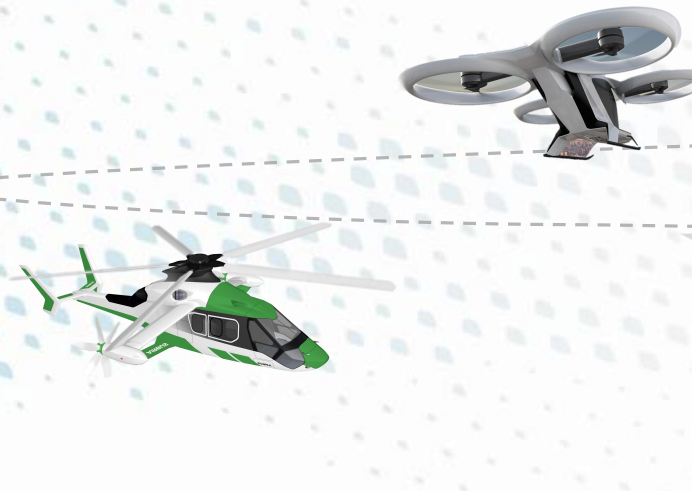
URBAN LOGISTICS Skyways

The ambition of Skyways is the seamless integration of UAS into logistics networks and daily life in a safe, secure and economically efficient manner

What if... logistics were no longer a problem?

- Commercial drones that operate safely over
- Enhanced consumer services with economic efficiency





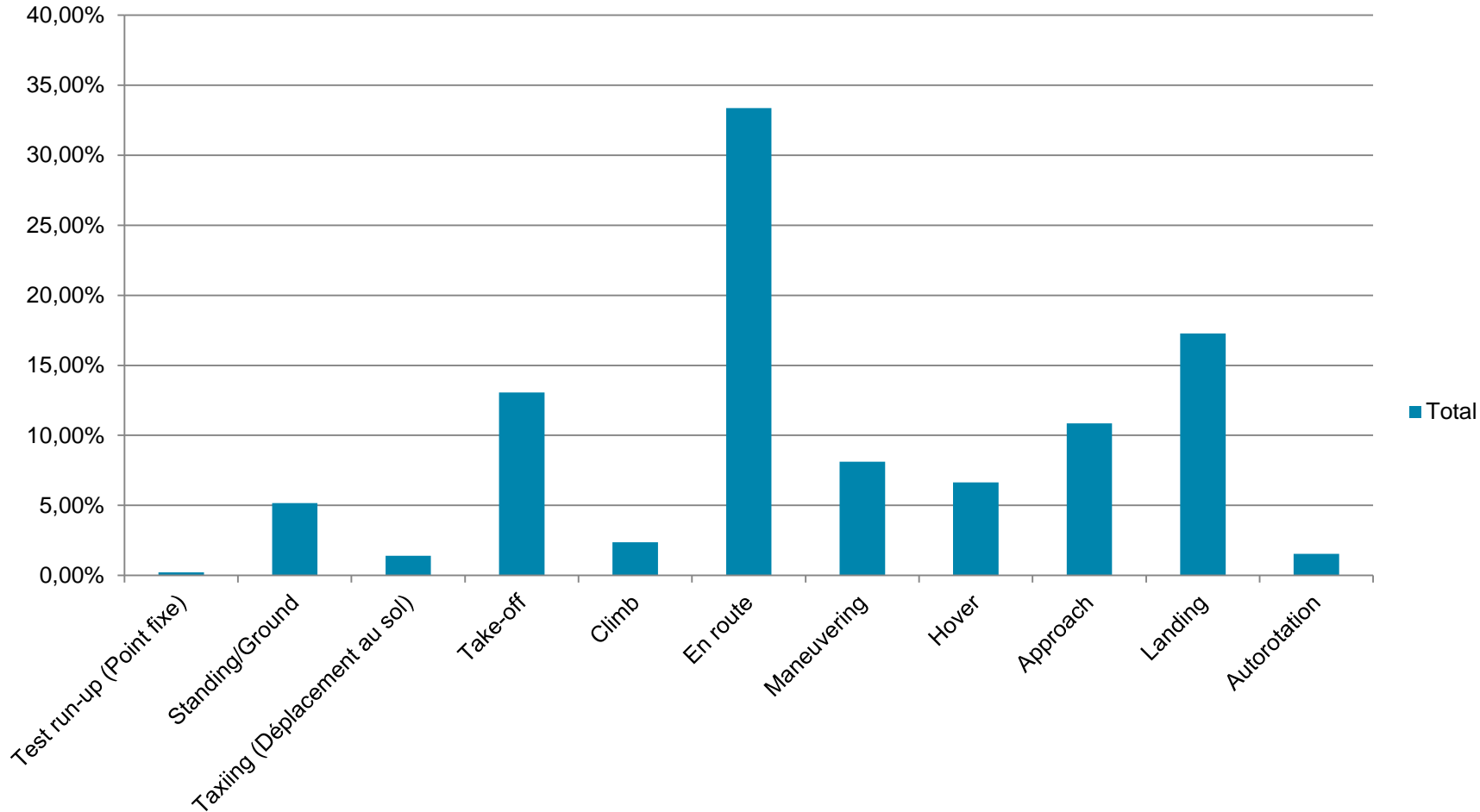
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Helicopter Accidents all segments

Phase of Flight



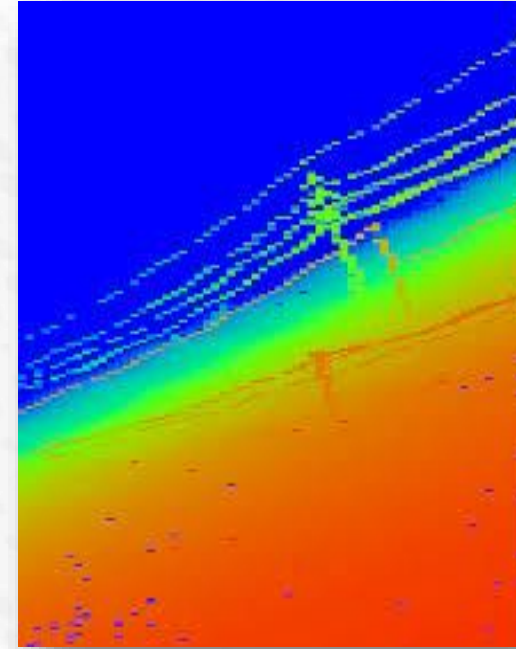
Civil & Parapublic

Most accidents are en-route

1996 to date accidents

Airbus Helicopters fleet

Incremental evolutions From RSAS to OWS



The market needs light, compact, cheap systems for in-cruise Obstacle Warning Systems

Incremental evolutions Offshore Windpark Operations



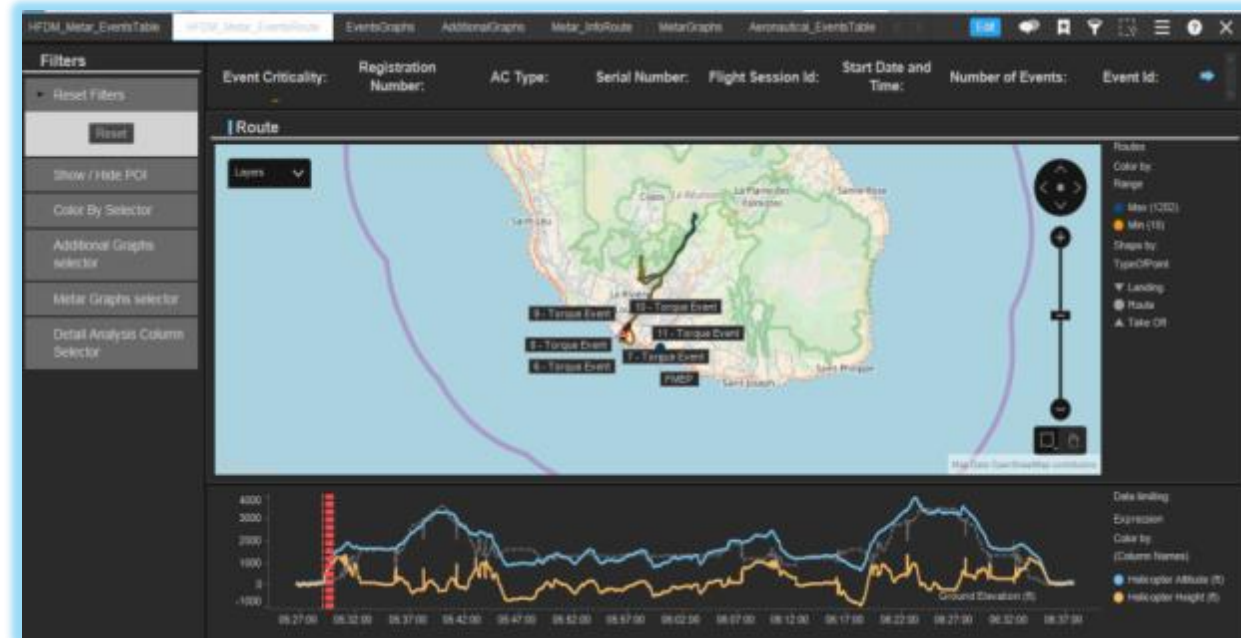
Development of new pilot assistance functions:

- Head-up display concept and assistance functions
- dedicated offshore IFR approach/departure procedures (PinS)
- intuitive mission planning and trajectory generation
- Connectivity with wind park for real-time information exchange

After Rig'N Fly, Wind'N Fly...

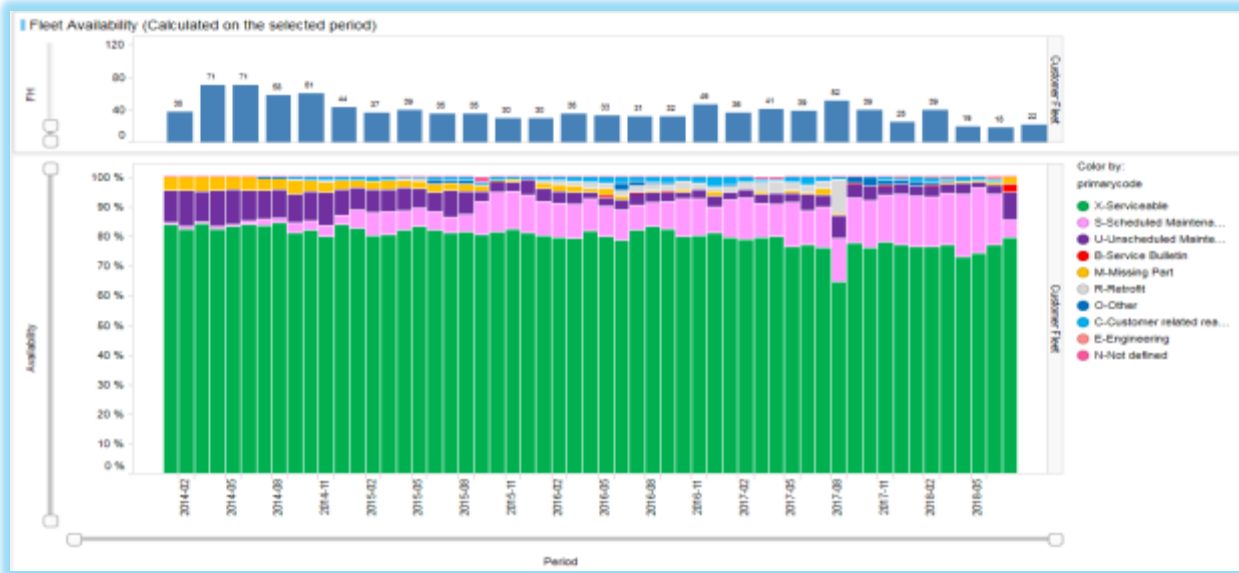
Health monitoring

HFDM



Learning more from the front line.

Fleet Availability optimization



Customer benefits

Up to +15% Operational availability	Up to -5% Working capital	Up to -2% Operational costs

Learning more from the front line.

Data evolution - HUMS towards Dynamic Maintenance



From HUMS recording to advanced anomaly detection

In-service data analytics

Epicyclic train monitoring & diagnostic/prognostic

Incremental evolutions



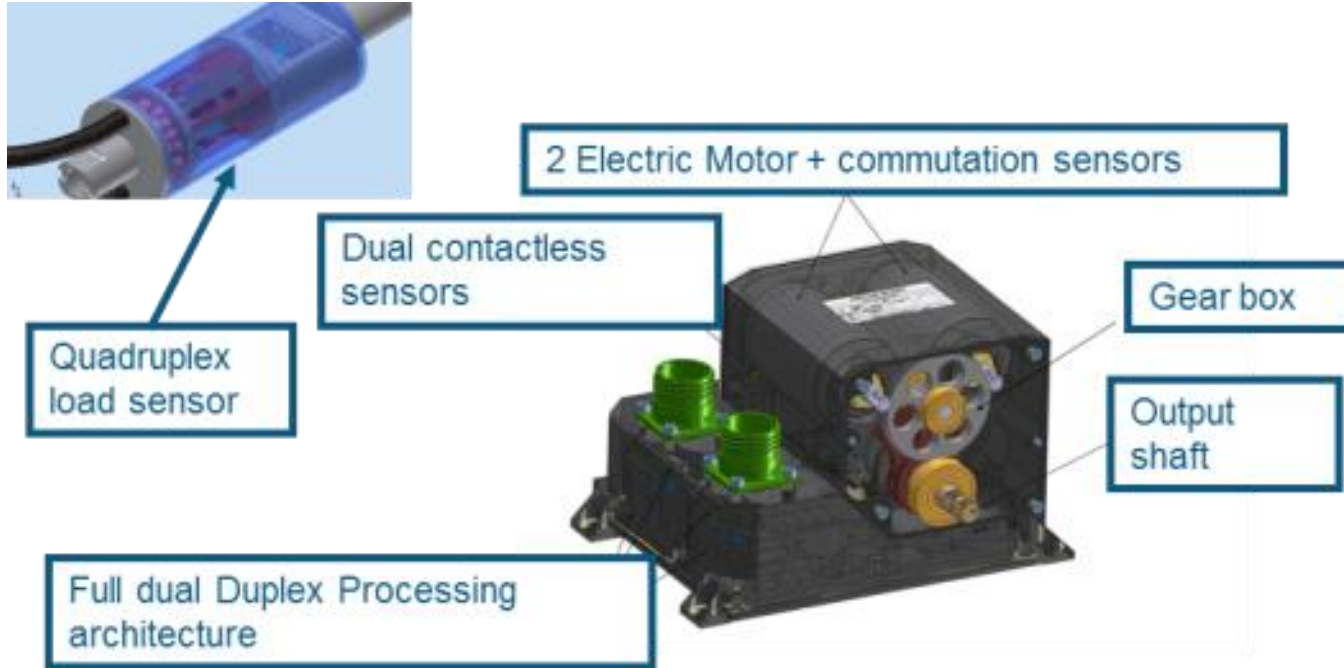
EAGLE



ACTIVE TRIM

Incremental evolutions

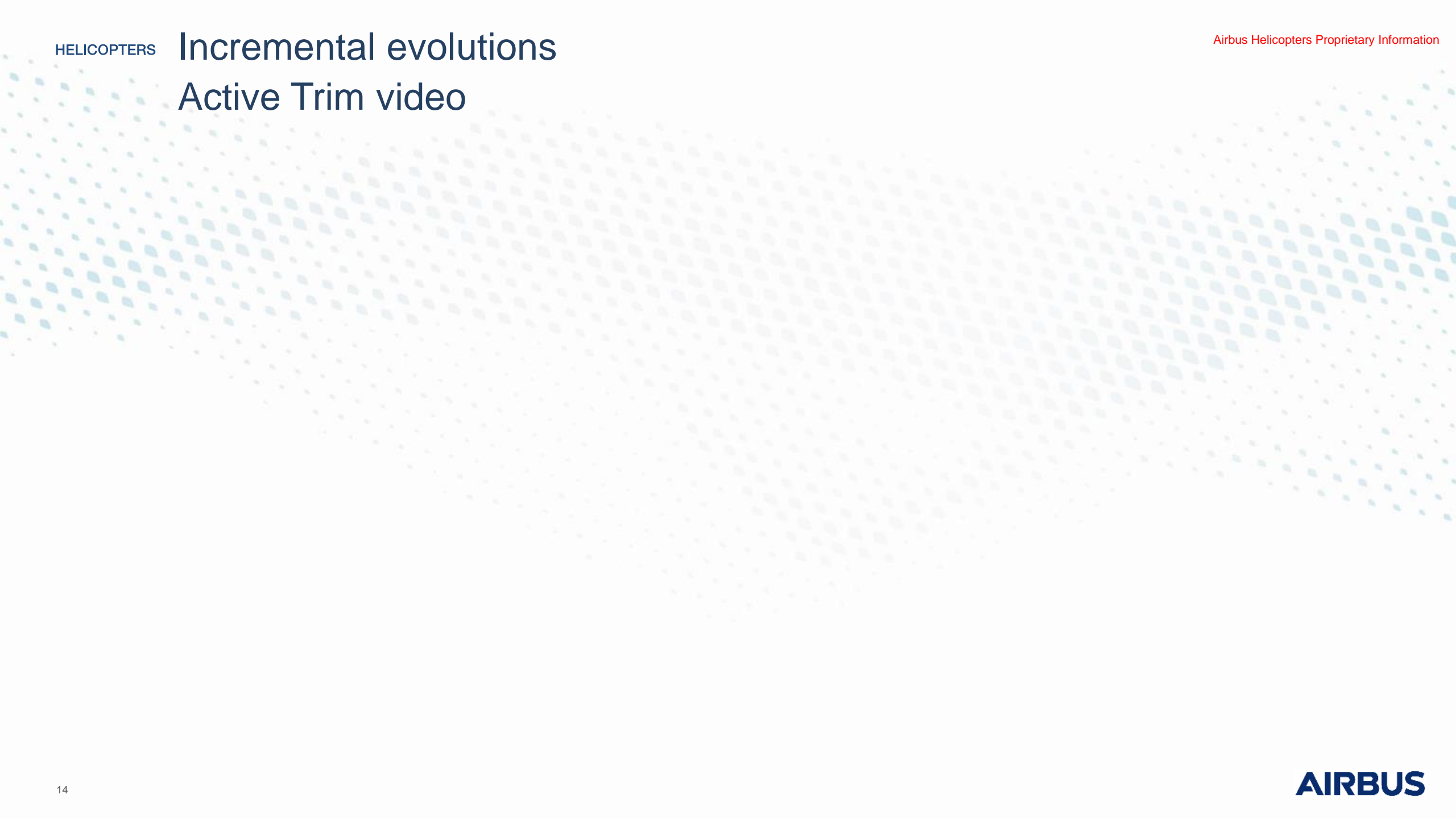
Active Trim – improvement for all phases of flight



Add electric motors inside the pilot commands (collective and Cyclic axes) in order to bring smart functions to pilot to increase safety .

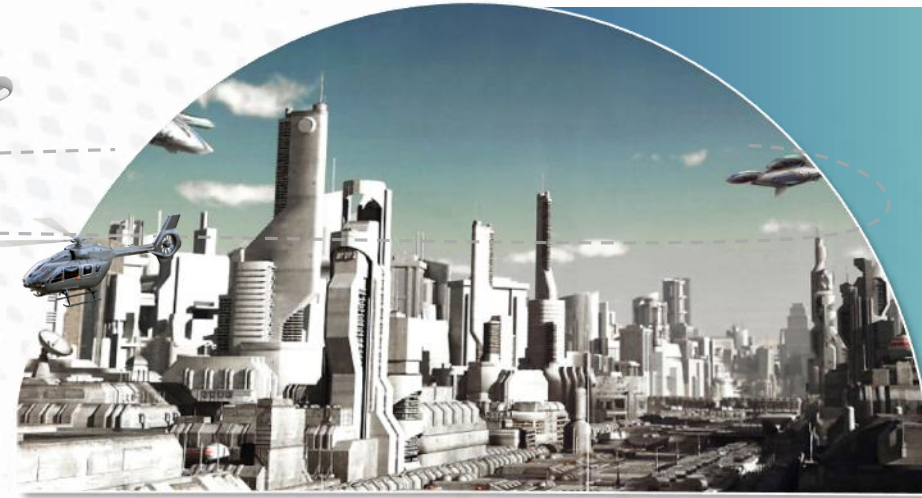
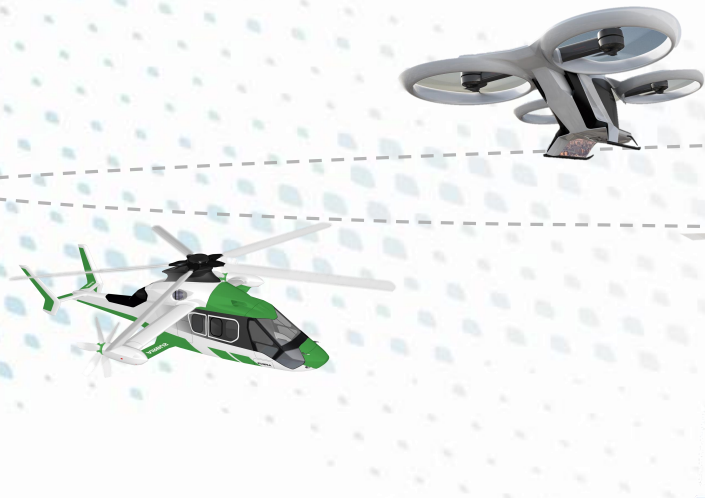
Incremental evolutions

Active Trim video



Incremental evolutions

Eagle video 1 and 2



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**Bricks of
Technology**



Pilars driving the strategy

Simplicity
From complex operations to **intuitive use**

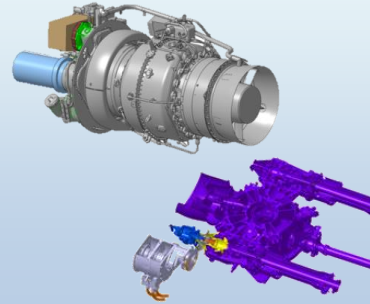
Digitalization

Anytime, Anywhere
From helicopter availability to **mission success**

Citizen Friendly

Customer Experience

Bricks of technology paving the future Propulsion system



Hybridisation:
Additional OEI performance
MTOW increase
faster restart



High compression engine
Lower fuel burn
Lower CO2 emissions
Better hot & high performance
Lower DMC on engine

Bricks of technology paving the future Rotor



New Rotor systems

Greencopter

Bricks of technology paving the future Rotor



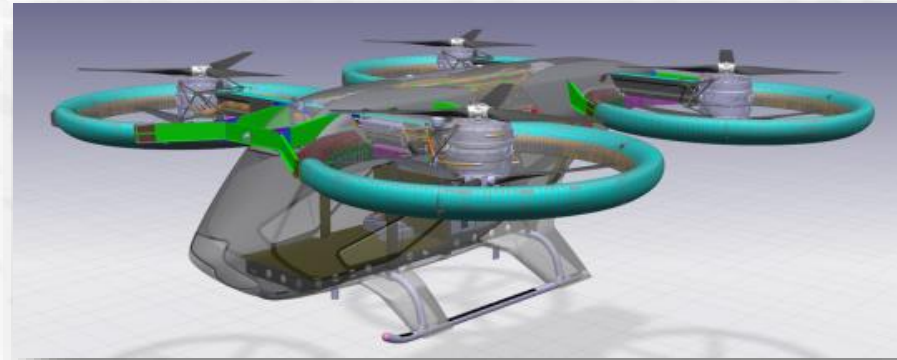
New Blades

Advanced blades concepts:

- Enhance natural de-icing
- Performance increase
- Noise reduction



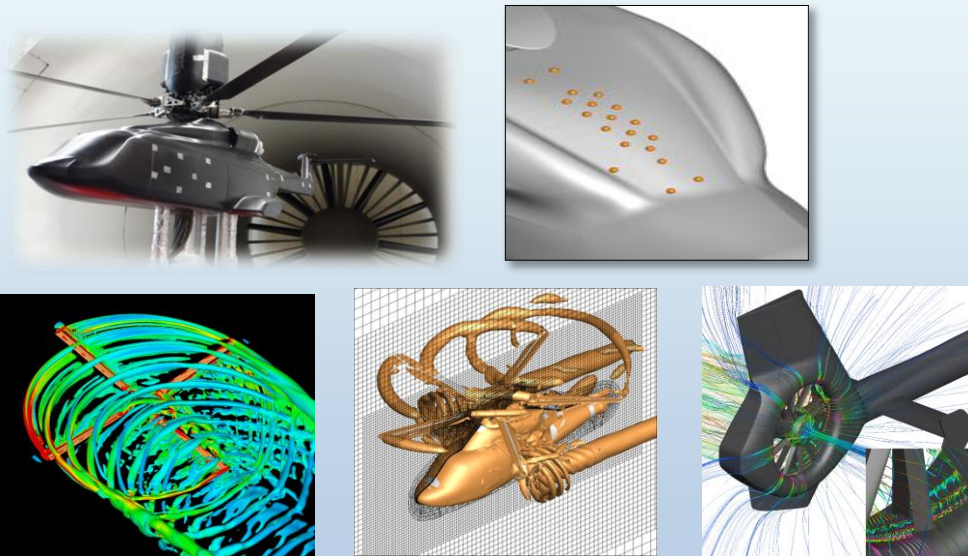
Bricks of technology paving the future Rotor



New architectures

New VTOL configurations
Lateral propellers

Bricks of technology paving the future Aeromechanics



**Future configurations anticipation:
Aero – thermo – mechanic – acoustic of helicopter
and coupling effects**

The pace of disruption is higher than ever



\$40,000 (2007)
to **\$100** (2014)

3D Printing

400x in 7 years



\$500,000 (2008)
to **\$22,000** (2013)

Industrial Robots

23x in 5 years



\$100,000 (2007)
to **\$700** (2013)

Drones

142x in 6 years



\$20,000 (2009)
to **\$79** (2014)

Sensors (3D LIDAR)

250x in 5 years



\$4,000 (2006)
to **\$90** (2011)

Neurotech (BCI devices)

44x in 5 years



\$10,000,000 (2007)
to **\$1,000** (2014)

Biotech (DNA sequencing)

10,000x in 7 years

From real to digital world or from digital to real world...

Airbus Helicopters Proprietary Information

What is the difference?



What about Airbus?



Data revolution

2025

NATIVE
DIGITAL
CONTINUITY



DIGITAL
TWIN

NOW

RE-BUILT
CONTINUITY



DIGITAL
SHADOW



SUPPLIERS

DESIGN

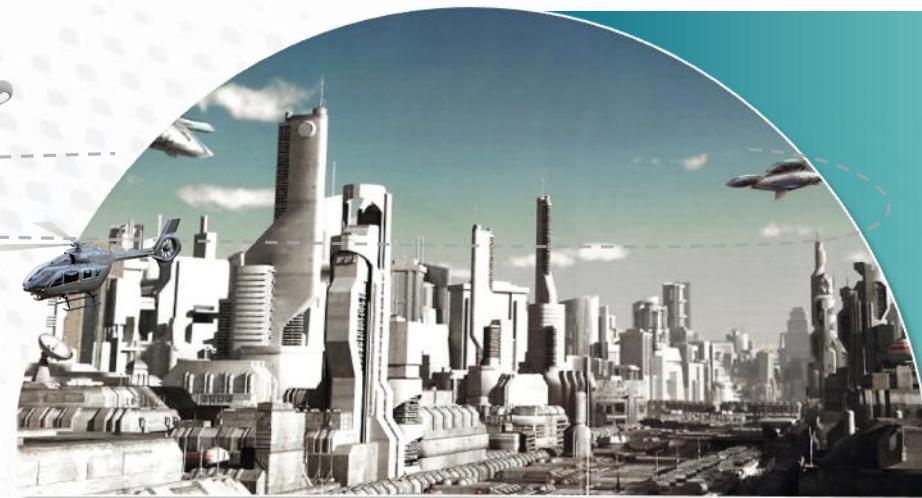
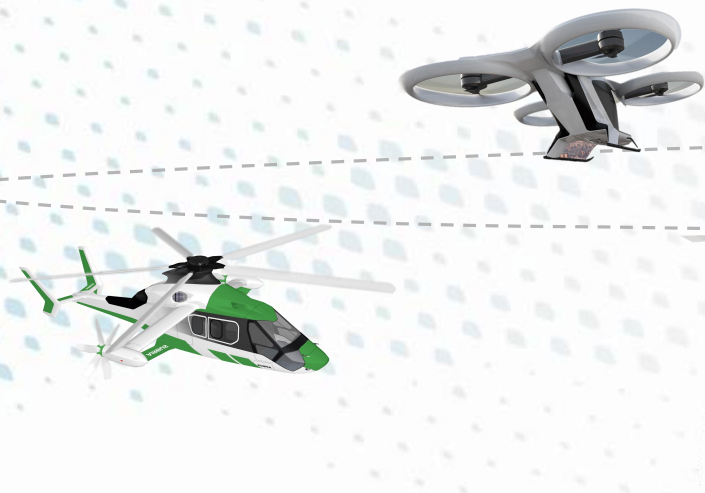
MANUFACTURE

SUPPORT

CUSTOMERS

Parts of these improvements are for Airbus factories

Hololens video



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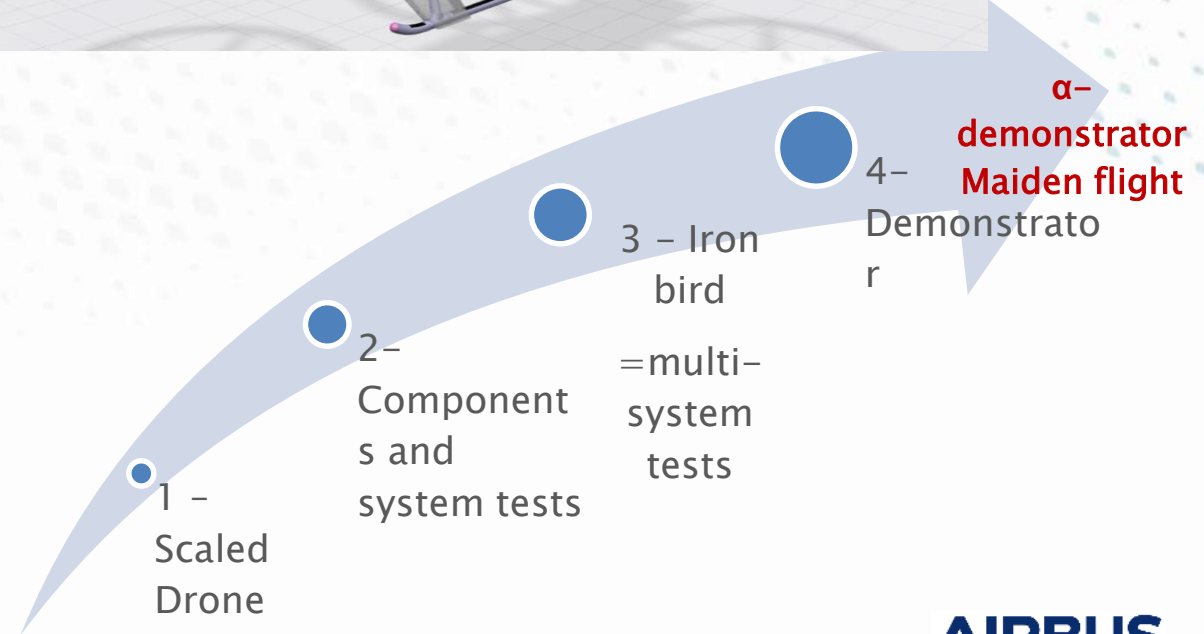
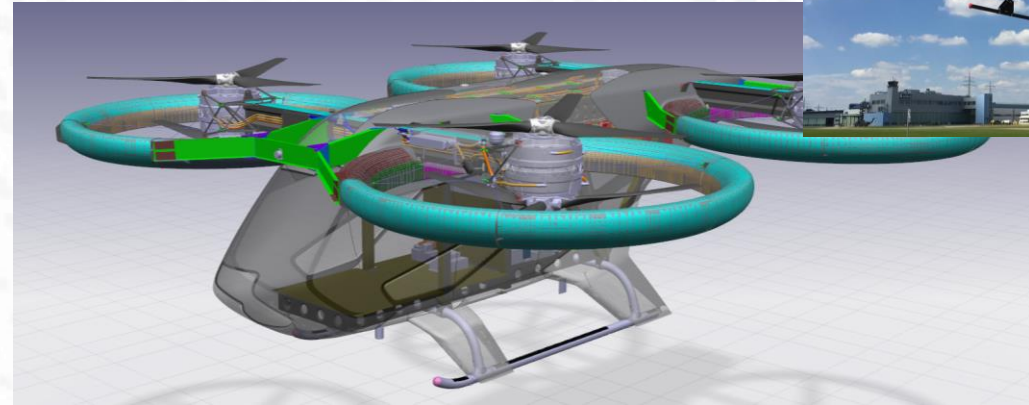
**Bricks of
Technology**



From bricks of technology to a disruptive design



Three whirltower campaigns



RACER



The demonstrator builds upon the configuration validated by its precursor X³ and takes it closer to an operational configuration.

A simple architecture - combining fixed wings, innovative lateral rotors and a main rotor- is key for to achieve higher speeds without increasing operational costs.

HELICOPTERS

RACER - Missions



PARAPUBLIC



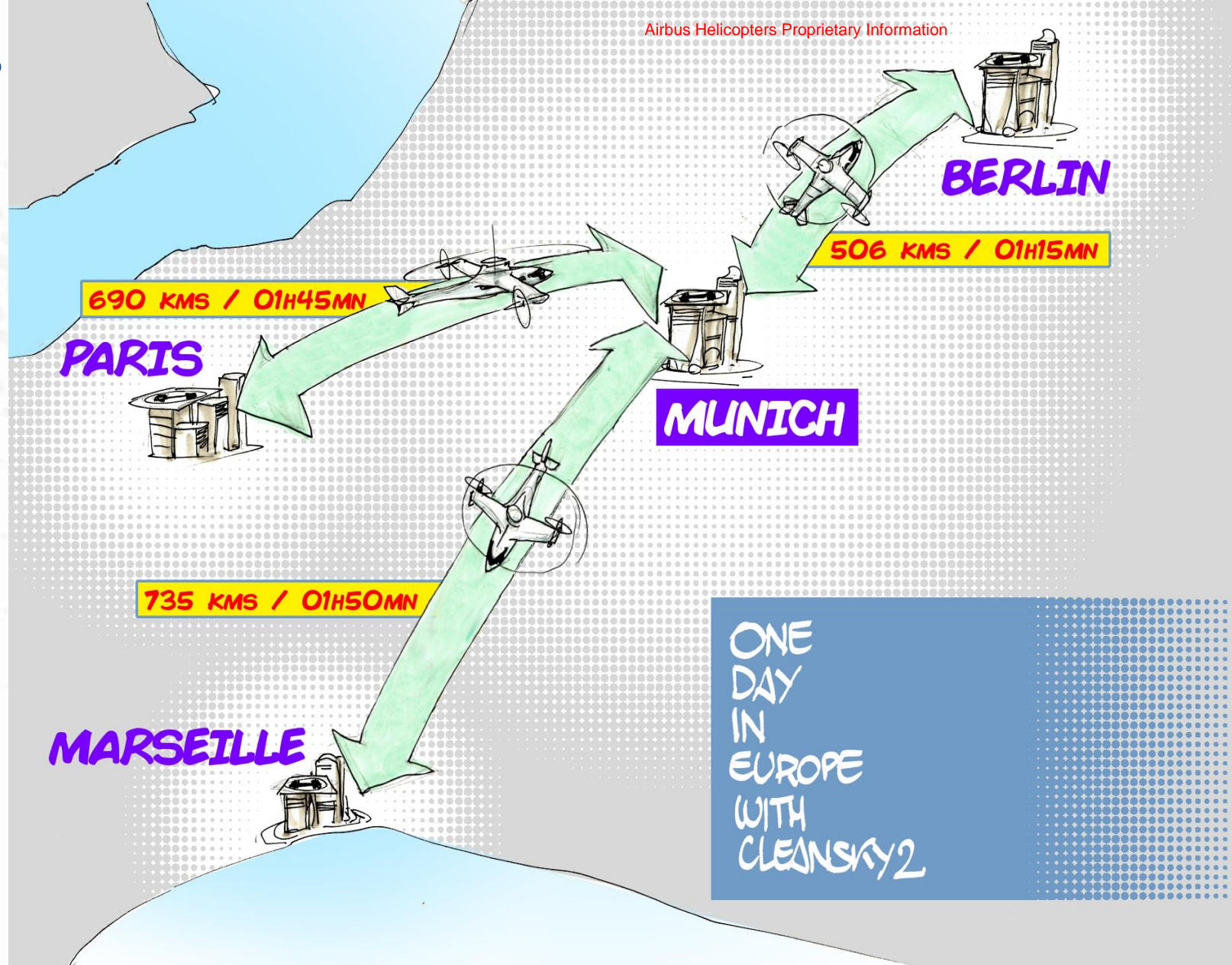
PASSENGER
TRANSPORT



EMS / SEARCH &
RESCUE



Airbus Helicopters Proprietary Information



ONE
DAY
IN
EUROPE
WITH
CLEANSKY2

Racer – rapid and cost-efficient rotorcraft



Enhanced **Main Rotor** optimized for drag & maintenance

2 x RTM322 **engines** equipped with “eco-mode” system for increased efficiency

Specific **tail parts** designed for enhanced handling quality

Hybrid metallic/composite **airframe** designed for low weight & recurring Costs

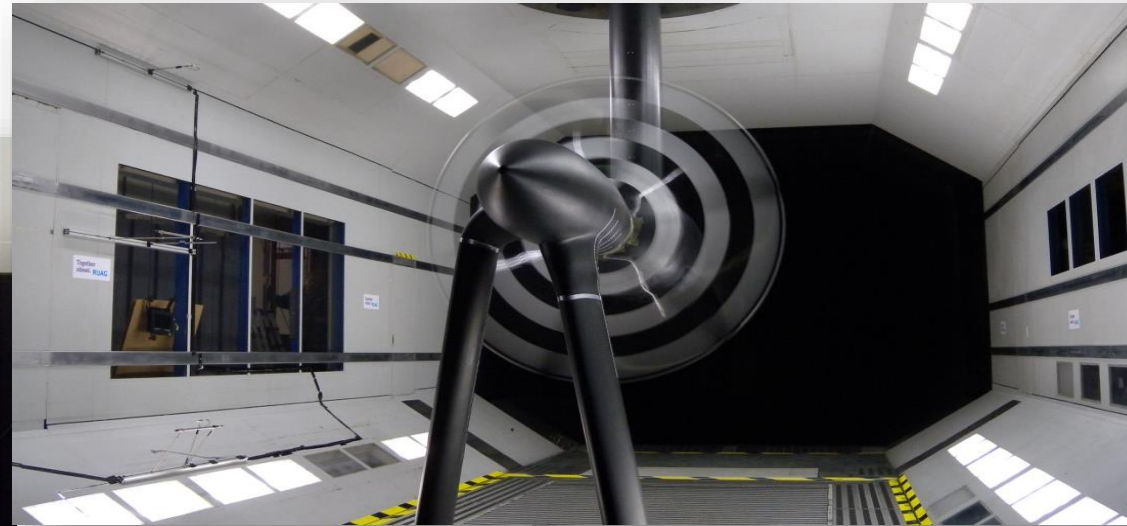
Box-wing patented concept, for optimised aerodynamic higher stiffness, weight reduction and passenger safety

Pusher lateral rotors optimized for performance and low sound levels

Mechanical flight controls capable of smart functions with low-cost flexballs and new smart actuators



Wind tunnel tests



Scale 1:1 mock-up propeller + wing test

- Performance, loads, acoustics
- Instrumented propeller blades
- Wing / propeller interaction

CityAirbus



- Urbanization is a clear megatrend
- Electric (distributed) propulsion could lead to disruptive aircrafts that are safe eco-friendly and more cost efficient
- Autonomous operation will increase safety and reduce pilot qualification
- Business models could change



CityAirbus

Movie

